



HOSHIZAKI CORPORATION

ファクトブック

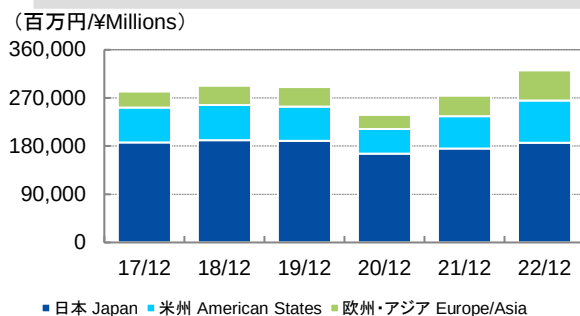
Facts and Figures

2022

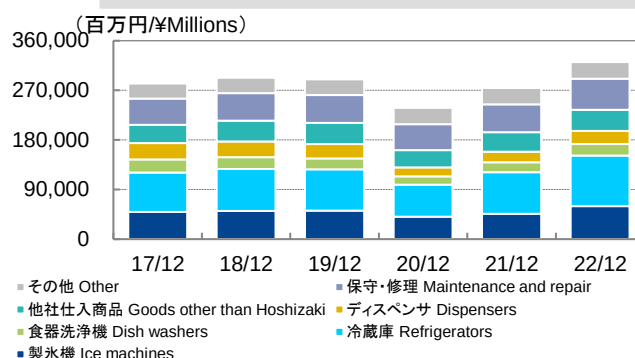
ホシザキ株式会社

業績推移／Business Performance

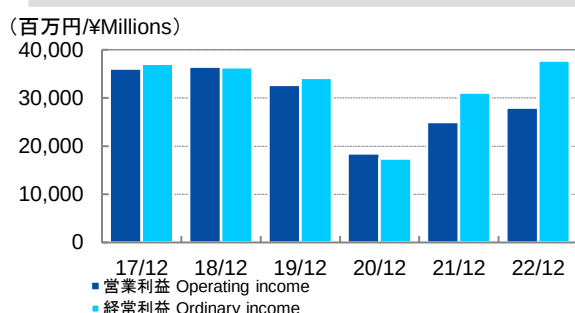
報告セグメント別売上高
Net Sales by Reporting Segment



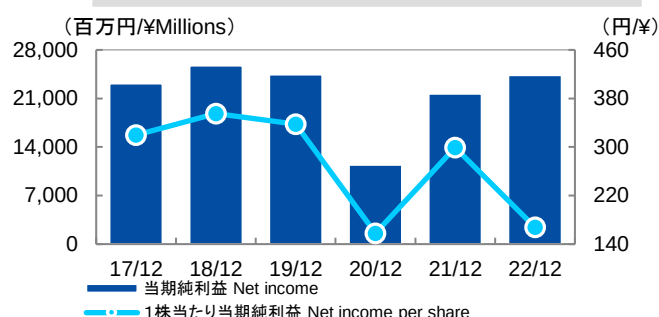
製品群別売上高
Net Sales by Product



営業利益／経常利益
Operating Income/Ordinary Income



当期純利益／一株当たり当期純利益
Net Income/Net Income per Share



決算期／Fiscal Year Ended		17/12	18/12	19/12	20/12	21/12	22/12
売上高(百万円)	Net sales (¥Millions)	282,215	292,774	290,136	238,314	274,419	321,338
報告セグメント別売上高(百万円)	Net sales by reporting segment(¥Millions)						
日本	Japan	186,621	191,239	189,953	166,117	175,269	186,439
米州	American States	65,415	65,564	63,916	45,945	60,621	79,054
欧州・アジア	Europe/Asia	30,179	35,970	36,265	26,250	38,527	55,845
製品群別売上高(百万円)	Net sales by product (¥Millions)						
製氷機	Ice machines	49,578	51,007	51,528	40,491	45,725	59,689
冷蔵庫	Refrigerators	71,471	76,306	75,038	58,564	75,528	92,153
食器洗浄機	Dish washers	23,716	21,387	20,104	14,723	18,300	20,980
ディスペンサ	Dispensers	29,379	28,744	26,139	16,530	19,243	23,798
他社仕入商品	Goods other than Hoshizaki	33,512	37,620	37,799	30,986	35,321	37,892
保守・修理	Maintenance and repair	47,132	49,560	50,763	47,072	50,578	56,631
その他	Other	27,424	28,146	28,763	29,946	29,721	30,192
売上総利益率	Gross profit to net sales	38.4%	37.8%	37.7%	37.4%	36.3%	34.8%
営業利益(百万円)	Operating income (¥Millions)	36,065	36,446	32,664	18,447	24,931	27,915
経常利益(百万円)	Ordinary income (¥Millions)	37,086	36,372	34,224	17,420	31,165	37,763
当期純利益(百万円)	Net income (¥Millions)	23,144	25,717	24,437	11,442	21,679	24,345
1株当たり当期純利益(円)	Net income per share (¥)	319.62	355.14	337.45	158.00	299.33	168.06

注：

セグメント間の取引については相殺消去しております。

エリア等を基軸に各法人を集約した「日本」、「米州」、「欧州・アジア」をセグメントとしております。

各地域の売上高は「外部顧客に対する売上高」となっております。

当期純利益は「親会社株主に帰属する当期純利益」を示しております。

2022年7月1日を効力発生日として、1:2の株式分割を実施。

Note：

Transactions between segments are offset.

Using area as a criterion, individual corporations are collected into the following segments: "Japan," "American States," and "Europe/Asia."

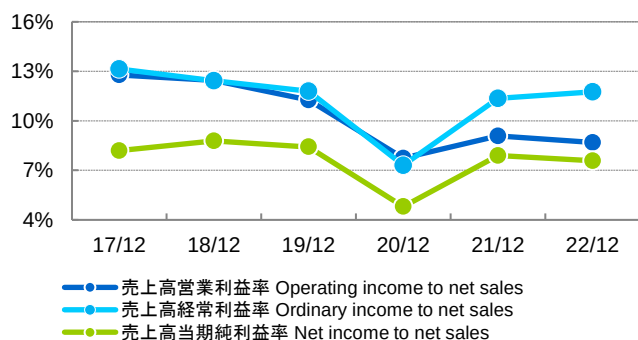
Net sales for each area are listed as "Net sales against external customers."

Net income indicates "Profit attributable to owners of parent".

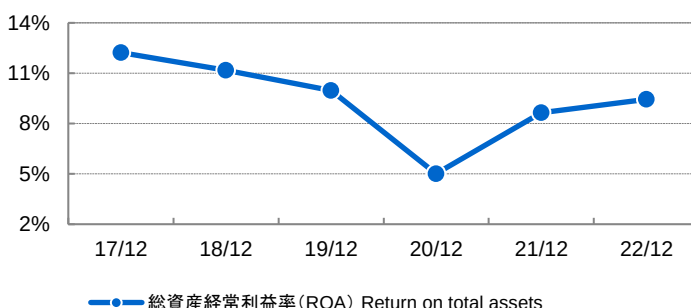
With July 1, 2022 as the effective date, a 1:2 stock split was implemented.

収益性／Profitability

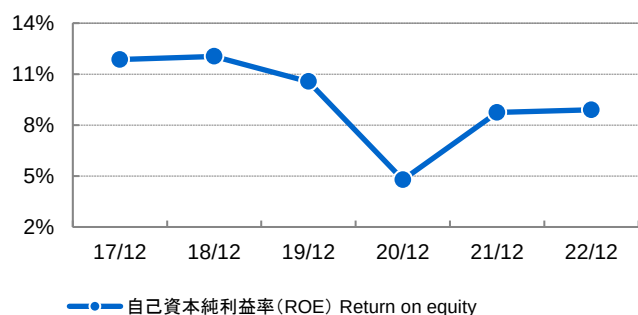
売上高営業利益率／経常利益率／当期純利益率
Operating Income to Net Sales/
Ordinary Income to Net Sales/Net Income to Net Sales



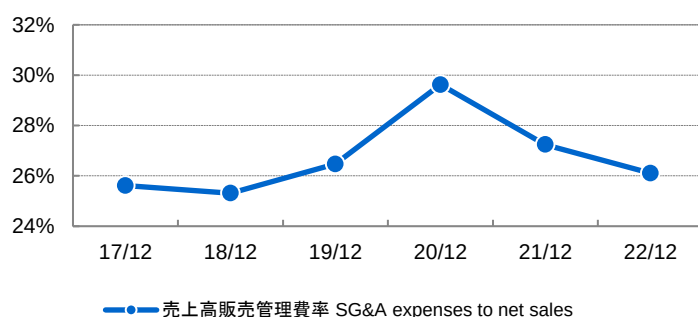
総資産経常利益率(ROA)
Return on Total Assets



自己資本純利益率(ROE)
Return on Equity



売上高販売管理費率
SG&A Expenses to Net Sales



決算期／Fiscal Year Ended		17/12	18/12	19/12	20/12	21/12	22/12
売上高営業利益率	Operating income to net sales	12.8%	12.4%	11.3%	7.7%	9.1%	8.7%
売上高経常利益率	Ordinary income to net sales	13.1%	12.4%	11.8%	7.3%	11.4%	11.8%
売上高当期純利益率	Net income to net sales	8.2%	8.8%	8.4%	4.8%	7.9%	7.6%
総資産経常利益率(ROA)	Return on total assets	12.2%	11.2%	10.0%	5.0%	8.6%	9.4%
自己資本純利益率(ROE)	Return on equity	11.9%	12.0%	10.6%	4.8%	8.7%	8.9%
売上高販売管理費率	SG&A expenses to net sales	25.6%	25.3%	26.5%	29.6%	27.2%	26.1%

注：

売上高営業利益率＝営業利益÷売上高×100

売上高経常利益率＝経常利益÷売上高×100

売上高当期純利益率＝当期純利益÷売上高×100

総資産経常利益率＝経常利益÷総資産(当期・前期末平均)×100

自己資本純利益率＝当期純利益÷自己資本(当期・前期末平均)×100

売上高販売管理費率＝販売費及び一般管理費÷売上高×100

当期純利益は「親会社株主に帰属する当期純利益」を示しております。

Notes：

Operating income to net sales = Operating income / Net sales x100

Ordinary income to net sales = Ordinary income / Net sales x100

Net income to net sales = Net income / Net sales x100

Return on total assets = Operating income / Average of beginning and end-of-year total assets x100

Return on equity = Net income / Average of beginning and end-of-year equity capital x100

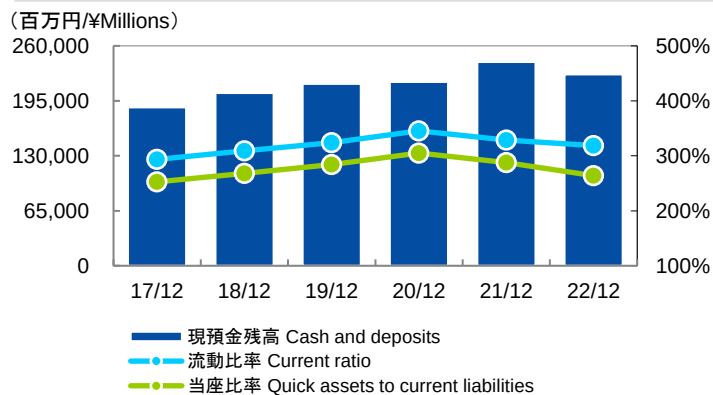
SG&A expenses to net sales = Selling and administrative expenses / Net sales x100

Net income indicates "Profit attributable to owners of parent".

安定性／Stability

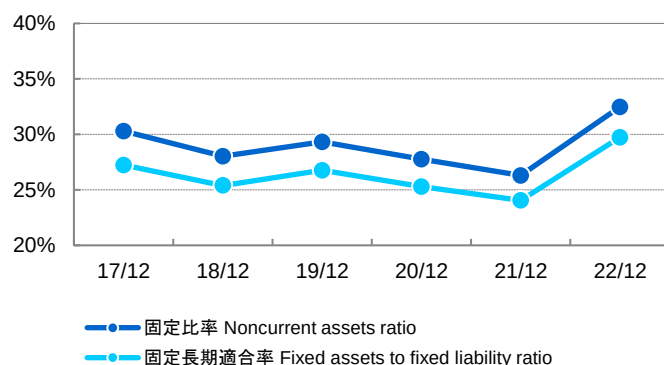
現預金残高／流動比率／当座比率

Cash and Deposits/Current Ratio/Quick Assets to Current Liabilities



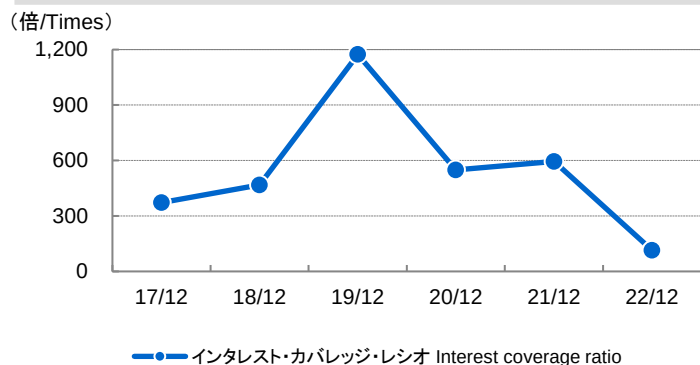
固定比率／固定長期適合率

Noncurrent Assets Ratio/Fixed Assets to Fixed Liability Ratio



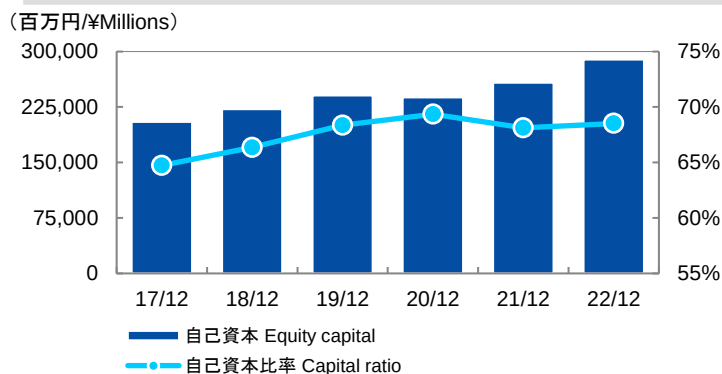
インタレスト・カバレッジ・レシオ

Interest Coverage Ratio



自己資本／自己資本比率

Equity Capital/Capital Ratio



決算期／Fiscal Year Ended		17/12	18/12	19/12	20/12	21/12	22/12
現預金残高 (百万円)	Cash and deposits (¥Millions)	187,224	204,263	215,093	217,212	240,723	226,065
流動比率	Current ratio	293.5%	308.9%	323.8%	345.4%	328.9%	318.7%
当座比率	Quick assets to current liabilities	252.6%	267.9%	284.3%	305.1%	287.8%	264.0%
固定比率	Noncurrent assets ratio	30.3%	28.0%	29.3%	27.8%	26.3%	32.5%
固定長期適合率	Fixed assets to fixed liability ratio	27.2%	25.4%	26.8%	25.3%	24.1%	29.7%
インタレスト・カバレッジ・レシオ (倍)	Interest coverage ratio (Times)	371.6	467.3	1,173.2	549.4	594.9	114.9
自己資本 (百万円)	Equity capital (¥Millions)	204,967	222,238	240,531	238,143	257,826	289,326
自己資本比率	Capital ratio	64.7%	66.4%	68.4%	69.3%	68.1%	68.5%

注：

流動比率＝流動資産÷流動負債×100

当座比率＝(現金及び預金＋受取手形及び売掛金＋有価証券)÷流動負債×100

固定比率＝固定資産÷自己資本×100

固定長期適合率＝固定資産÷(自己資本＋固定負債)×100

インタレスト・カバレッジ・レシオ＝営業活動によるキャッシュフロー÷利息の支払額

自己資本比率＝自己資本÷総資産×100

Notes：

Current ratio = Current assets / Current liabilities x100

Quick assets to current liabilities = (Cash and deposits + Note and accounts receivable-trade + Short-term investment securities) / Current Liabilities x100

Noncurrent assets ratio = Noncurrent assets / Equity capital x100

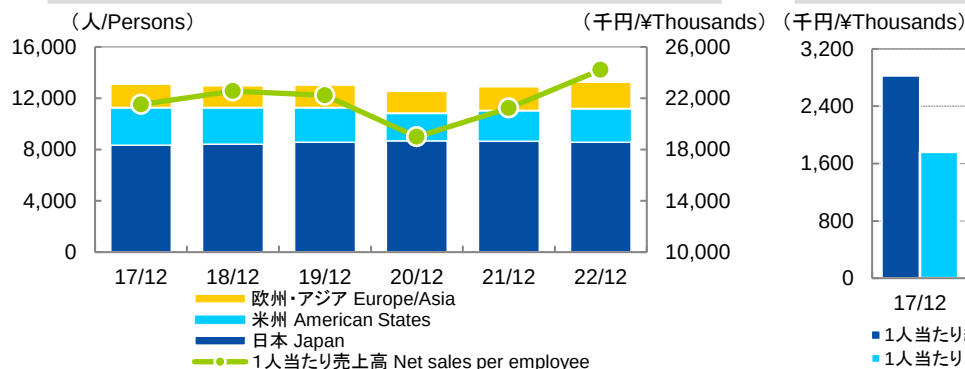
Fixed assets to fixed liability ratio = Noncurrent assets / (Equity capital + Noncurrent liabilities) x100

Interest coverage ratio = Net cash provided by (used in) operating activities / Interest expenses paid

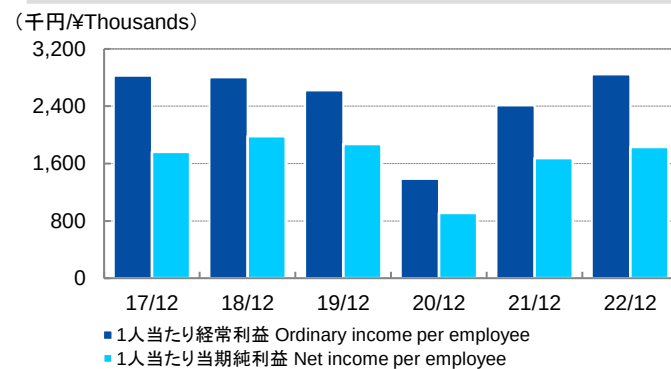
Capital ratio = Equity capital / Total assets x100

効率性/Efficiency

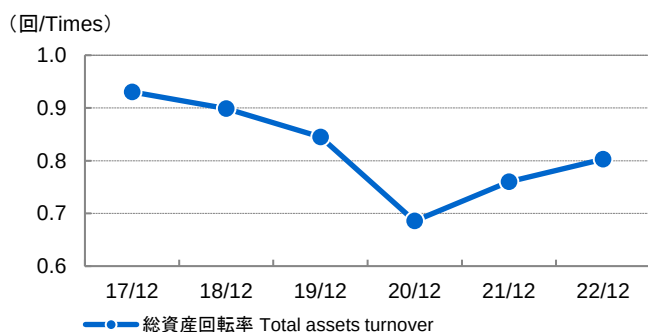
セグメント別従業員数／1人当たり売上高
Number of Employees/Net Sales per Employee



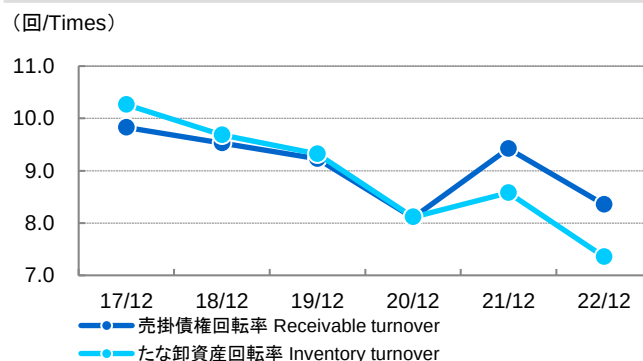
1人当たり経常利益／1人当たり当期純利益
Ordinary Income per Employee/Net Income per Employee



総資産回転率
Total Assets Turnover



売掛債権回転率／たな卸資産回転率
Receivable Turnover/Inventory Turnover



		17/12	18/12	19/12	20/12	21/12	22/12
セグメント別従業員数(人)	Number of employees (Persons)	13,118	12,982	13,049	12,555	12,923	13,271
日本	Japan	8,345	8,436	8,596	8,698	8,660	8,578
米州	American States	2,901	2,819	2,669	2,129	2,374	2,600
欧州・アジア	Europe/Asia	1,872	1,727	1,784	1,728	1,889	2,093
1人当たり売上高(千円)	Net sales per employee (¥thousand)	21,514	22,552	22,234	18,982	21,235	24,214
1人当たり経常利益(千円)	Ordinary income per employee (¥thousand)	2,827	2,802	2,623	1,388	2,412	2,846
1人当たり当期純利益(千円)	Net income per employee (¥thousand)	1,764	1,981	1,873	911	1,678	1,834
総資産回転率(回)	Total assets turnover (Times)	0.93	0.90	0.84	0.69	0.76	0.80
売掛債権回転率(回)	Receivable turnover (Times)	9.83	9.53	9.23	8.10	9.42	8.36
たな卸資産回転率(回)	Inventory turnover (Times)	10.26	9.68	9.32	8.11	8.58	7.35

注：
平均臨時雇用者数については、従業員数の100分の10未満であるため、その記載を省略しております。

総資産回転率＝売上高÷総資産(当期・前期末平均)

売掛債権回転率＝売上高÷受取手形、売掛金及び契約資産(当期・前期末平均)

たな卸資産回転率＝売上高÷たな卸資産(当期・前期末平均)

当期純利益は「親会社株主に帰属する当期純利益」を示しております。

Notes :

Regarding the average number of temporary employees, as such employees constitute less than 10% of total employee numbers, those statements are omitted.

Total assets turnover = Net sales / Average of beginning and end-of-year total assets

Receivable turnover = Net sales / Average of beginning and end-of-year notes and accounts receivable-trade

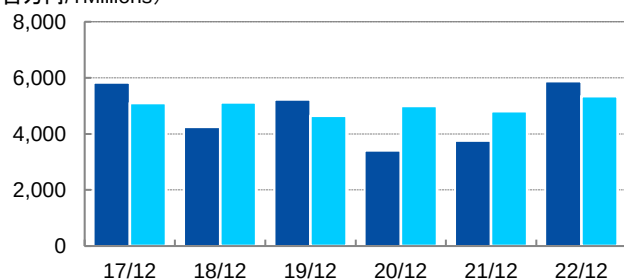
Inventory turnover = Net sales / Average of beginning and end-of-year inventories

Net income indicates "Profit attributable to owners of parent".

その他の指標／Other Data

設備投資額／減価償却費 Capital Expenditure/Depreciation

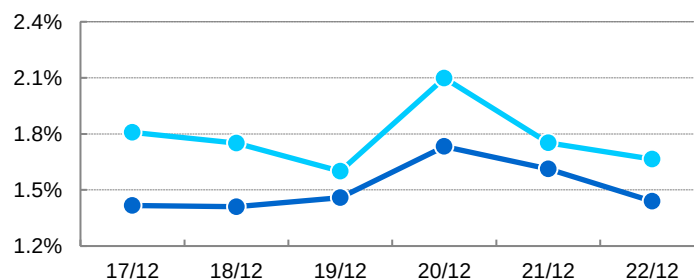
(百万円/¥Millions)



■設備投資額 Capital expenditure

■減価償却費 Depreciation

売上高研究開発費率／売上高減価償却費率 R&D Expenses to Net Sales/Depreciation to Net Sales



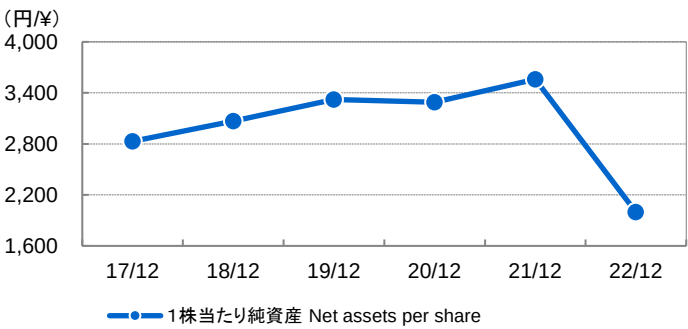
●売上高研究開発費率 R&D expenses to net sales

●売上高減価償却費率 Depreciation to net sales

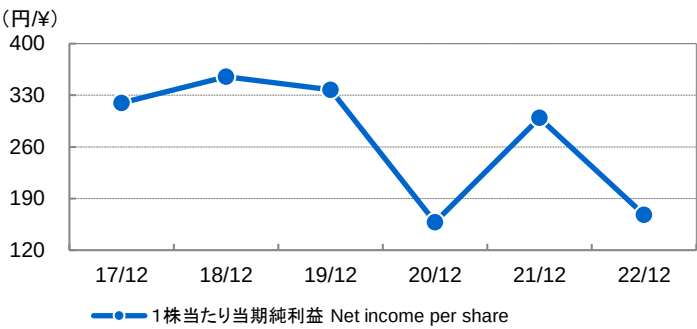
決算期／Fiscal Year Ended		17/12	18/12	19/12	20/12	21/12	22/12
設備投資額 (百万円)	Capital expenditure (¥Millions)	5,827	4,246	5,216	3,406	3,749	5,874
減価償却費 (百万円)	Depreciation (¥Millions)	5,104	5,122	4,643	5,001	4,809	5,349
研究開発費 (百万円)	R&D expenses (¥Millions)	4,000	4,130	4,232	4,128	4,425	4,623
売上高研究開発費率	R&D expenses to net sales	1.4%	1.4%	1.5%	1.7%	1.6%	1.4%
売上高減価償却費率	Depreciation to net sales	1.8%	1.7%	1.6%	2.1%	1.8%	1.7%

1株データ/Per Share Data

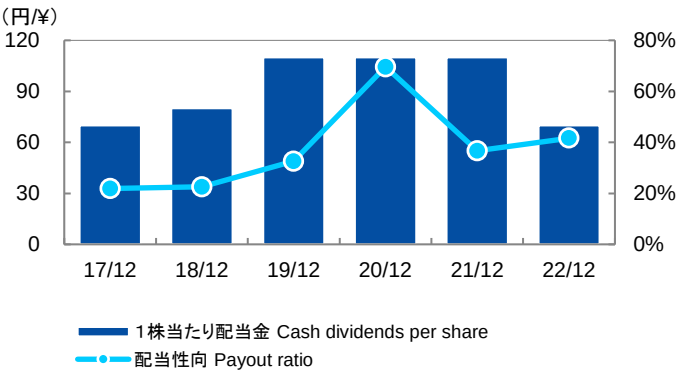
1株当たり純資産
Net Assets per Share



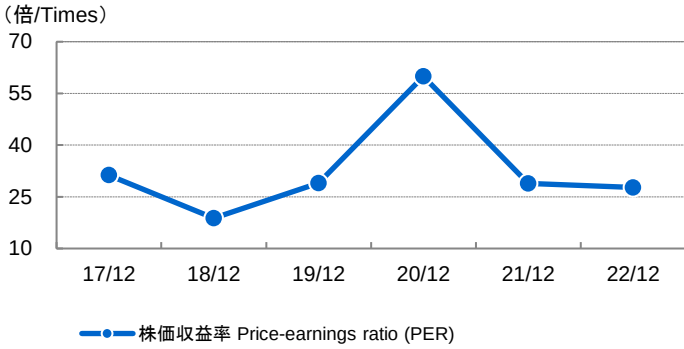
1株当たり当期純利益
Net Income per Share



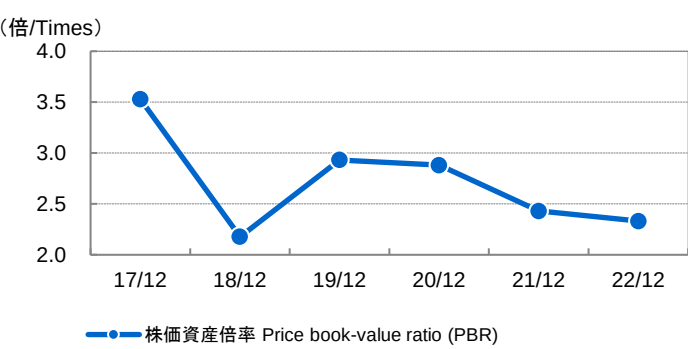
1株当たり配当金/配当性向
Annual Cash Dividends per Share/Payout Ratio



株価収益率(PER)
Price-earnings Ratio



株価資産倍率(PBR)
Price Book-value Ratio



決算期/Fiscal Year Ended		17/12	18/12	19/12	20/12	21/12	22/12
1株当たり純資産 (円)	Net assets per share (円)	2,830.48	3,068.86	3,321.31	3,288.35	3,559.85	1,997.27
1株当たり当期純利益 (円)	Net income per share (円)	319.62	355.14	337.45	158.00	299.33	168.06
1株当たり配当金 (円)	Cash dividends per share (円)	70.00	80.00	110.00	110.00	110.00	70.00
株価収益率(PER) (倍)	Price-earnings ratio (Times)	31.26	18.81	28.98	59.94	28.90	27.70
株価資産倍率(PBR) (倍)	Price book-value ratio (Times)	3.53	2.18	2.93	2.88	2.43	2.33
配当性向	Payout ratio	21.9%	22.5%	32.6%	69.6%	36.7%	41.7%

期末発行株式数(千株)	Number of shares issued(Thousands)	72,415	72,418	72,421	72,421	72,427	144,864
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注：
株価収益率 = 株価(決算期末)÷1株当たり当期純利益
株価資産倍率 = 株価(決算期末)÷1株当たり純資産
当期純利益は「親会社株主に帰属する当期純利益」を示しております。
2022年7月1日を効力発生日として、1:2の株式分割を実施。

Notes：
Price-earnings ratio = Stock price (closing price at year-end) / Net income per share
Price book-value ratio = Stock price (closing price at year-end) / Net assets per share
Net income indicates "Profit attributable to owners of parent".
With July 1, 2022 as the effective date, a 1:2 stock split was implemented.

連結貸借対照表／Consolidated Balance Sheets

(単位:百万円/¥Millions ※百万円未満は数値を切り捨てています。*Figures shown are rounded down to the nearest million yen.)

決算期／Fiscal Year Ended		17/12	18/12	19/12	20/12	21/12	22/12
【資産の部】	Assets						
流動資産	Current assets	254,531	272,560	281,343	277,241	310,645	328,240
現金及び預金	Cash and deposits	187,224	204,263	215,093	217,212	240,723	226,065
受取手形及び売掛金	Notes and accounts receivable-trade	30,261	31,183	31,708	27,122	31,120	-
受取手形、売掛金及び契約資産(※)	Notes and accounts receivable-trade, and contract assets(*)	-	-	-	-	-	45,783
有価証券	Securities	1,564	1,000	220	514	0	1
たな卸資産	Inventories	28,550	31,910	30,336	28,405	35,556	51,825
繰延税金資産	Deferred tax assets	3,116	0	0	0	0	0
その他	Other	3,959	4,354	4,140	4,192	3,477	5,055
貸倒引当金	Allowance for doubtful accounts	△ 145	△ 151	△ 155	△ 207	△ 232	△ 489
固定資産	Noncurrent assets	62,106	62,318	70,543	66,152	67,823	93,986
有形固定資産	Property, plant and equipment	45,775	43,962	44,303	42,345	43,174	47,900
建物及び構築物	Buildings and structures	17,767	16,426	16,902	15,295	15,156	17,126
土地	Land	15,678	15,631	15,656	14,489	14,692	15,256
その他	Other	12,330	11,905	11,744	12,560	13,326	15,518
無形固定資産	Intangible assets	6,835	5,489	4,695	3,510	2,766	17,846
のれん	Goodwill	2,662	2,102	1,536	967	623	15,752
その他	Other	4,172	3,386	3,158	2,543	2,142	2,094
投資・その他の資産合計	Investments and other assets	9,495	12,866	21,543	20,296	21,883	28,239
繰延税金資産	Deferred tax assets	6,537	9,615	9,434	9,112	9,927	10,968
その他	Other	3,176	3,447	12,318	11,387	12,163	17,485
貸倒引当金	Allowance for doubtful accounts	△ 218	△ 197	△ 208	△ 203	△ 206	△ 214
資産合計	Total Assets	316,637	334,879	351,887	343,393	378,469	422,227
【負債の部】	Liabilities						
流動負債	Current liabilities	86,720	88,243	86,878	80,265	94,448	102,987
支払手形及び買掛金	Notes and accounts payable-trade	16,893	17,664	16,555	16,052	25,847	32,714
未払金	Accounts payable-other	15,225	15,512	14,973	12,069	8,313	10,479
未払法人税等	Income taxes payable	4,925	3,760	3,519	1,632	6,502	4,066
契約負債 (※)	Contract liabilities (*)	-	-	-	-		36,376
前受金	Advances received	24,982	26,699	26,829	26,070	28,014	354
賞与引当金	Provision for bonuses	3,427	3,434	3,348	2,837	2,986	3,486
製品保証引当金	Provision for product warranties	1,664	1,641	1,671	1,823	2,146	2,434
その他	Other	19,601	19,531	19,980	19,778	20,639	13,078
固定負債	Noncurrent liabilities	23,016	23,124	22,970	23,416	24,159	26,612
繰延税金負債	Deferred tax liabilities	3,944	2,215	1,904	1,610	2,141	1,657
役員退職慰勞引当金	Provision for directors' retirement benefits	451	242	233	238	246	226
退職給付に係る負債	Net defined benefit liabilities	17,298	19,118	18,826	19,835	19,995	21,560
製品保証引当金	Provision for product warranties	1,114	1,211	1,244	994	1,264	1,881
その他	Other	208	336	761	738	510	1,288
負債合計	Total liabilities	109,737	111,368	109,848	103,681	118,607	129,600
【純資産の部】	Net assets						
株主資本	Shareholders' equity	205,981	226,659	245,328	248,803	262,579	275,164
資本金	Capital stock	7,993	8,008	8,021	8,021	8,052	8,070
資本剰余金	Capital surplus	14,516	14,530	14,543	14,543	14,574	14,593
利益剰余金	Retained earnings	183,475	204,123	222,768	226,244	239,958	252,508
その他の包括利益累計額	Other comprehensive income	△ 1,014	△ 4,420	△ 4,796	△ 10,659	△ 4,752	14,162
その他有価証券評価差額金	Valuation difference on available-for-sale securities	313	139	94	11	4	65
為替換算調整勘定	Foreign currency translation adjustment	463	△ 2,052	△ 3,196	△ 8,829	△ 3,361	15,923
退職給付に係る調整累計額	Remeasurements of defined benefit plans	△ 1,791	△ 2,507	△ 1,695	△ 1,841	△ 1,395	△ 1,826
非支配株主持分	Non-controlling interests	1,932	1,272	1,506	1,568	2,035	3,300
純資産合計	Total net assets	206,900	223,510	242,038	239,711	259,862	292,627
負債純資産合計	Total liabilities and net assets	316,637	334,879	351,887	343,393	378,469	422,227

(* 新収益認識会計基準適用に伴う科目追加、変更。 *Additions and changes to items due to the adoption of the accounting standard for new revenue recognition.)

連結損益計算書／Statements of Income

(単位:百万円/¥Millions ※百万円未満は数値を切り捨てています。*Figures shown are rounded down to the nearest million yen.)

決算期／Fiscal Year Ended		17/12	18/12	19/12	20/12	21/12	22/12
売上高	Net sales	282,215	292,774	290,136	238,314	274,419	321,338
売上原価	Cost of sales	173,849	182,224	180,671	149,261	174,727	209,519
売上総利益	Gross profit	108,365	110,549	109,464	89,053	99,691	111,819
販売費及び一般管理費	Selling, general and administrative expenses	72,299	74,103	76,799	70,605	74,760	83,903
営業利益	Operating income	36,065	36,446	32,664	18,447	24,931	27,915
営業外収益	Non-operating income	1,665	2,049	2,329	2,204	6,509	11,051
営業外費用	Non-operating expenses	644	2,123	769	3,232	275	1,203
経常利益	Ordinary income	37,086	36,372	34,224	17,420	31,165	37,763
特別利益	Extraordinary income	100	12	103	83	120	81
特別損失	Extraordinary loss	1,885	294	63	215	54	3,212
税金等調整前当期純利益	Income before income taxes	35,302	36,090	34,263	17,288	31,231	34,632
法人税等	Income taxes	11,980	10,132	9,518	5,663	9,229	9,739
非支配株主に帰属する当期純利益(損の場合は△)	Profit attributable to non-controlling interests	177	240	307	181	322	546
親会社株主に帰属する当期純利益	Profit attributable to owners of parent	23,144	25,717	24,437	11,442	21,679	24,345

連結キャッシュ・フロー計算書／Statements of Cash Flows

(単位:百万円/¥Millions ※百万円未満は数値を切り捨てています。*Figures shown are rounded down to the nearest million yen.)

決算期／Fiscal Year Ended		17/12	18/12	19/12	20/12	21/12	22/12
【営業活動によるキャッシュ・フロー】	Net cash provided by (used in) operating activities	34,877	30,203	30,455	20,734	27,343	5,170
【投資活動によるキャッシュ・フロー】	Net cash provided by (used in) investing activities	△ 34,066	16,478	29,645	△ 1,229	5,238	1,941
【フリー・キャッシュ・フロー】	Free cash flow	810	46,682	60,100	19,504	32,582	7,111
【財務活動によるキャッシュ・フロー】	Net cash provided by (used in) financing activities	△ 4,966	△ 5,047	△ 5,908	△ 8,281	△ 8,122	△ 13,349
現金及び現金同等物の期末残高	Cash and cash equivalents at end of period	49,906	89,256	142,803	148,833	181,615	186,669